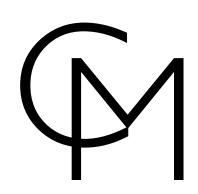
The California Merchant

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In This Issue

Write effective press releases

Sitting is dangerous: How to move more during your workday

Common business accounting mistakes

How to have hard conversations with employees

... and more

Bring them together: Everyday team-building for your crew

n today's fast-paced and competitive business world, effective teamwork Lis essential for success. Building a cohesive and motivated team can be a game-changer, as it leads to increased productivity, improved problem-solving abilities, and enhanced employee satisfaction. While team-building activities and retreats are beneficial, they don't have to be reserved for special occasions. Everyday team-building is a practical and sustainable approach that can yield long-term benefits for your business. In this article, we will explore the importance of everyday teambuilding and provide practical strategies to foster a more collaborative and engaged work environment.



1. Enhances Communication

Effective communication is the cornerstone of any successful team. By engaging in everyday team-building activities, employees have more opportunities to interact, share ideas, and clarify doubts. This constant communication helps team members understand each other's perspectives and builds trust, which is vital for a harmonious work environment.

2. Improves Problem-Solving Skills

When team members work closely together on a daily basis, they become adept at solving problems collectively. They learn to leverage each other's strengths and address weaknesses, resulting in more innovative solutions. Everyday team-building promotes a



culture of collaboration, where challenges are viewed as opportunities for growth.

3. Boosts Morale and Motivation

Teams that regularly engage in teambuilding activities tend to be more motivated and satisfied with their work. Feeling like a part of a supportive and cohesive team can increase employee morale, leading to higher job satisfaction and lower turnover rates. Happy and motivated employees are more likely to go the extra mile to achieve company goals.

4. Increases Productivity

A well-functioning team is a more productive team. Everyday teambuilding can streamline workflows, reduce conflicts, and enhance efficiency. When employees are comfortable working with each other, they can complete tasks more effectively and meet deadlines with ease.

Please see TEAM, page 2

Team: Acknowledge achievements and milestones

Continued from page 1

Everyday Team-Building Strategies

1. Morning Huddles

Start the workday with a short team huddle. This can be a five to ten-minute meeting where team members discuss their goals for the day, share updates on ongoing projects, and address any immediate concerns. It sets a positive tone for the day and ensures everyone is on the same page.

2. Collaborative Projects

Assign projects that require team collaboration. Encourage employees from different departments to work together on cross-functional projects. This fosters a sense of unity and exposes team members to diverse perspectives and skills.

3. Team Lunches or Coffee Breaks

Regularly schedule team lunches or coffee breaks where employees can relax and socialize. These informal gatherings provide an opportunity for team members to bond on a personal level, which can improve working relationships.

4. Recognition and Celebrations

Acknowledge team achievements and celebrate milestones. This can be as simple as sending a congratulatory email or organizing a small office celebration. Recognizing and rewarding team efforts reinforces a culture of teamwork.

5. Training and Development

Invest in team training and development programs. These can include workshops, seminars, or online courses that help team members acquire new skills and knowledge together. Learning as a team enhances mutual respect and trust.

6. Feedback Sessions

Regularly hold feedback sessions where team members can openly discuss their concerns, suggestions, and areas for improvement. Encourage constructive feedback and be receptive to suggestions for enhancing teamwork.

Everyday team-building is not an isolated event but a continuous process that contributes to the growth and success of your business. By prioritizing open communication, collaboration, and recognition, you can create a work environment where your team thrives. So don't wait for the next team-building retreat; start building your team's unity and effectiveness today.

Got news? How to write an effective press release

well-crafted press release is a powerful tool to disseminate important news and information about your organization. Here are some key steps to help you create a press release that grabs attention and gets your message across.

The headline is the first thing readers see, so make it attention-grabbing and concise. It should summarize the most important information in your press release. Include the who, what, when, where, and why in a clear and engaging manner. A strong headline entices the reader to continue and learn more.

The lead paragraph, also known as the lead or the lede, should expand upon the headline and provide more context. In just a few sentences, answer the key questions: What is the news? Why is it important? Who is involved? The lead should be concise and capture the essence of your story.

After the lead, organize your press release using the inverted pyramid structure. This means putting the most important information at the beginning and gradually providing more details as the release progresses. This structure ensures that even if readers don't finish the entire release, they still get the essential information.

Include all relevant information about your news. This may include quotes from key individuals, statistics, dates, locations, and any other pertinent facts. Be sure to answer the Five W's and H (who, what, when, where, why, and how)

to give a complete picture of the story.

Quotes from key figures within your organization can add credibility and a personal touch to your press release. Ensure that the quotes are relevant, concise, and offer valuable insights or perspectives related to the news.

Write your press release in a clear, professional, and neutral tone. Avoid hype, jargon, or excessive enthusiasm. Stick to the facts and focus on providing valuable information.

At the end of your press release, include contact information for a media representative who can answer questions or provide additional details. Make it easy for journalists to reach out if they need more

information.

A boilerplate is a brief paragraph that provides background information about your organization. It should be included at the end of the press release and gives context to your news by briefly explaining who you are and what you do.

Before sending your press release, carefully proofread and edit it for grammar, spelling, and clarity. Typos and errors can detract from the professionalism of your release.

Once your press release is ready, choose appropriate distribution channels to reach your target audience. Consider using wire services, email distribution lists, and social media to share your news effectively.

The dangers of sitting: How to move more, daily

n today's digital age, many of us find ourselves spending the majority of our workday seated at desks, hunched over computers, and engrossed in our tasks. While this sedentary lifestyle may seem harmless, it comes with a myriad of health risks. Research has shown that prolonged sitting can lead to various health problems, including obesity, heart disease, and musculoskeletal issues. In this article, we'll explore the dangers of sitting and provide you with easy ways to incorporate more movement into your workday for a healthier and more productive life.



The Dangers of Sitting

Increased Risk of Chronic Diseases

Sitting for extended periods has been linked to an increased risk of chronic diseases such as obesity, type 2 diabetes, and heart disease. When you're sedentary, your body burns fewer calories, and your metabolism slows down. Over time, this can lead to weight gain and an increased risk of obesity-related health issues.

Musculoskeletal Problems

Sitting for hours on end can take a toll on your musculoskeletal system. It can lead to poor posture, neck and back pain, and even conditions like carpal tunnel syndrome. The lack of movement can cause your muscles to weaken and become imbalanced, increasing the risk of injuries and discomfort.

Reduced Cognitive Function

Sitting too much can also affect your cognitive function. Prolonged periods of inactivity have been linked to reduced mental clarity and focus. Regular movement and physical activity, on the other hand, have been shown to improve cognitive function, memory, and creativity.

Increased Risk of Deep Vein Thrombosis

Sitting for long hours without

moving your legs can increase the risk of deep vein thrombosis (DVT), a condition where blood clots form in deep veins, usually in the legs. DVT can be life-threatening if a clot breaks free and travels to the lungs, causing a pulmonary embolism.

Easy Ways to Move More During Your Workday

Take Regular Breaks

Set a timer to remind yourself to get up and move every 30 minutes. Stand, stretch, walk around, or do a few light exercises. Even short breaks can help alleviate the negative effects of prolonged sitting.

Use a Standing Desk

Consider using a standing desk or a desk converter that allows you to alternate between sitting and standing throughout the day. Standing while working can reduce the pressure on your spine and engage your leg muscles.

Walk or Bike to Work

If possible, walk or bike to work instead of driving or taking public transportation. If you have a long commute, try getting off a stop earlier and walking the rest of the way.

Opt for Active Meetings

Encourage walking meetings or stand-up meetings when appropriate. These alternatives not only promote movement but can also boost creativity and productivity.

Desk Exercises

Incorporate simple desk exercises into your routine, such as seated leg lifts, chair squats, or shoulder stretches. These exercises can help improve circulation and reduce muscle tension.

Hydrate and Use a Smaller Water **Bottle**

Drinking more water means more trips to the water cooler or restroom, which naturally increases your movement throughout the day.

Sitting for extended periods poses serious health risks, but with a few simple changes to your daily routine, you can counteract the negative effects of a sedentary lifestyle. Prioritizing movement during your workday not only benefits your physical health but also boosts your mental clarity and overall well-being. By taking regular breaks, using a standing desk, and incorporating small, active changes into your routine, you can mitigate the dangers of sitting and pave the way for a healthier, more productive work life.



Common small business accounting mistakes

ccounting is the lifeblood of any business, big or small. It's the process that keeps track of your financial health, helps you make informed decisions, and ensures compliance with tax regulations. However, even the most experienced small business owners can fall victim to common accounting mistakes. In this article, we'll explore some of these blunders and, more importantly, discuss what we can learn from them to improve our financial management.

Neglecting Record-Keeping

One of the most fundamental accounting mistakes small businesses make is failing to maintain accurate and organized financial records. Whether it's receipts, invoices, bank statements, or expense reports, proper record-keeping is essential. Without it, you risk not knowing your financial status or facing difficulties during tax season.

Lesson: Implement a systematic record-keeping process. Use accounting software or hire a professional to help you set up and maintain your financial records. Consistency is key.

Mixing Personal and Business Expenses

It's tempting to use your business account for personal expenses or vice versa, especially in the early stages of your business. However, this can lead to confusion, errors, and potentially raise red flags during audits.

Lesson: Maintain separate bank accounts and credit cards for your personal and business finances. This separation simplifies tracking expenses and ensures you don't miss out on tax deductions.

Ignoring Regular Reconciliation

Failing to reconcile your financial



statements regularly can result in inaccuracies and missed discrepancies. Reconciliation helps identify errors, fraud, or unusual transactions promptly.

Lesson: Set aside time each month to reconcile your bank statements, credit card statements, and accounting records. This will help maintain the accuracy of your financial data.

Not Budgeting Properly

Creating a budget is crucial for managing your business's financial health. Without a budget, you may overspend, underestimate costs, or not allocate resources effectively.

Lesson: Develop a comprehensive budget that covers all your expenses, including unexpected ones. Regularly review and adjust your budget to reflect changes in your business.

Forgetting to Pay Taxes on Time

Tax compliance is non-negotiable for businesses. Missing tax deadlines or underestimating your tax liability can lead to penalties and legal trouble.

Lesson: Keep track of tax deadlines

and set aside funds for taxes regularly. Consider consulting a tax professional to ensure you're meeting all tax obligations.

Overlooking Depreciation

Many small business owners forget to account for depreciation when valuing their assets. This can lead to inaccurate financial statements and tax calculations.

Lesson: Understand the concept of depreciation and its impact on your financial statements. Consult with an accountant to determine the appropriate depreciation methods for your assets.

Ignoring Financial Statements

Some small business owners generate financial statements but don't use them to make informed decisions. Financial statements can provide valuable insights into your business's performance.

Lesson: Regularly review your financial statements (income statement,

Please see ACCOUNTING, page 8

Be your own human resources department

unning a small business can be a rewarding endeavor, but it also comes with its fair share of challenges. One of the most crucial aspects of managing a successful small business is effectively handling your human resources (HR) responsibilities. While larger companies may have dedicated HR departments, small business owners often have to take on this role themselves.

Before diving into HR tasks, it's essential to understand what HR encompasses in a small business context. HR covers a range of responsibilities, including recruiting, hiring, onboarding, payroll, benefits administration, compliance with labor laws, employee relations, and more.

Employment laws vary by location and can be complex. Familiarize yourself with federal, state, and local labor laws relevant to your business, such as minimum wage, overtime regulations, and workplace safety requirements. Noncompliance can result in hefty fines and legal issues.

Finding the right talent is critical to your business's success. Develop clear job descriptions, create an efficient hiring process, and utilize job posting platforms and professional networks to attract top candidates. Don't forget to conduct thorough interviews and background checks.

Once you've hired new employees, invest in a robust onboarding process. Provide training and orientation to help them understand your company culture, policies, and their job roles. Effective onboarding sets the stage for employee satisfaction and retention.

Managing payroll accurately and on time is crucial to maintain employee trust. You can use payroll software or outsource this task to professionals. Additionally, consider offering



competitive benefits to attract and retain quality employees.

Building positive relationships with your employees is essential. Encourage open communication, address employee concerns promptly, and maintain a respectful work environment. Recognize and reward outstanding performance to boost morale.

Conflicts may arise among your employees. Be prepared to mediate and resolve disputes professionally and fairly. Having clear policies and procedures in place can help prevent and manage conflicts.

Regularly assess employee performance through performance reviews. Provide constructive feedback and set goals to help employees grow within your company.

Support employee growth by offering training and development opportunities. Investing in your team's skills can lead to increased productivity and job satisfaction.

Maintain accurate records of employee information, including personnel files, payroll records, and documentation related to performance evaluations and disciplinary actions. Proper record-keeping is crucial for legal compliance.

The HR landscape is constantly evolving, with new laws and best practices emerging regularly. Stay informed through professional organizations, online resources, and networking with other small business owners. Be ready to adapt to changes to remain compliant and competitive.

As your business grows, handling all HR responsibilities on your own may become overwhelming. Consider outsourcing HR functions or hiring an HR consultant to provide expertise and support.

There are various HR software tools available that can streamline HR processes, from applicant tracking systems to payroll software. Leveraging technology can help you manage HR tasks more efficiently.

Being your own HR department in a small business requires a multifaceted approach. It involves understanding HR fundamentals, staying compliant with labor laws, managing recruitment and hiring, and fostering a positive workplace culture. By effectively handling these HR responsibilities, you can create a productive and harmonious work environment that contributes to the success and growth of your small business

How to have those hard conversations

s a manager or business owner, you will inevitably encounter situations that require having difficult conversations with your employees. These discussions can range from addressing performance issues and misconduct to discussing sensitive personal matters. While it's natural to feel apprehensive about such conversations, handling them effectively is crucial for maintaining a healthy work environment and fostering growth and improvement. The tips below offer essential tips for acing those hard conversations with employees.

Preparation is Key

Before initiating the conversation, take the time to prepare thoroughly. Clarify your objectives, gather relevant information, and review any relevant policies or procedures. Consider what outcome you hope to achieve from the conversation.

Choose the Right Time and Place

Find a private, quiet space where vou can speak without interruptions. Ensure you have enough time to discuss the matter without rushing.

Stay Calm and Composed

It's natural to feel emotional during hard conversations, but it's essential to maintain vour composure. Keep vour emotions in check and focus on the issue at hand.

Be Direct and Clear

Start the conversation by addressing the issue directly. Use clear and specific language to convey your message. Avoid beating around the bush or using vague language.



Listen Actively

Allow the employee to express their thoughts and feelings. Listen actively without interrupting. This demonstrates respect and can provide valuable insights into the situation.

Empathize and Show Understanding

Try to see the issue from the employee's perspective. Empathize with their feelings and concerns. Showing understanding can make the conversation more constructive.

Stick to the Facts

Base your discussion on facts and observable behaviors rather than making assumptions or accusations. Provide examples to support your points.

Offer Constructive Feedback

Instead of focusing solely on the problem, provide feedback that suggests potential solutions and improvements. Offer guidance on how the employee can address the issue.

Use "I" Statements

Express your concerns using "I" statements to avoid sounding accusatory. For example, say, "I have noticed a decline in your punctuality," instead of "You are always late."

Avoid Blame and Personal Attacks

Keep the conversation focused on the behavior or issue, not the person. Avoid making personal attacks or assigning blame.

Discuss Consequences

Clearly explain the potential consequences of the employee's actions or behavior, such as the impact on their job or the team.

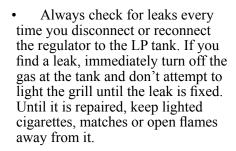
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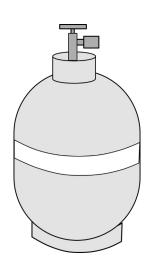
SAFETY ... IT PAYS



Barbecues and propane tanks: Use them safely

arbecue grill fires and domestic propane tank explosions are a major source of personal injury in the United States each year. According to recent statistics from the U.S. Fire Administration, a division of FEMA, some 6,500 barbecue grill fires injure Americans accounting for property loss of over \$27 million annually. Nearly a third of these gas grill fires occur in the backyard on a patio or terrace, and another third of these grill fires takes place in America's backyards. Here are some tips when using a propane grill:





Check the valve connections and hoses to be sure they are in good working order. The hoses should have no cracks, holes or leaks. Make sure there are no sharp bends in the hose or tubing.

- Check the tubes that lead into the burner for any blockage from insects, spiders or food grease. Use a pipe cleaner or wire to clear blockage and push it through to the main part of the burner.
- Never use a grill indoors. Use the grill at least 10 feet away from any building. Do not use the grill in a garage, carport, porch, or under a surface that can catch fire.
- Move gas hoses as far away as possible from hot surfaces and dripping hot grease. If you can't move the hoses, install a heat shield to protect them.
- Never start a gas grill with the cover closed.
- If the burner doesn't light, turn off the gas and try it again in about 5 minutes.
- When not in use, the LP tank valve must be turned to OFF. The tanks should always be stored in an upright position and in a place where the temperature will never reach 125 degrees F.
- Never keep a filled fuel container in a hot car or car trunk. Heat will cause the gas pressure to increase, causing the relief valve to open and allowing gas to escape.



Please visit the following address on the web to download helpful safety posters, guides and pamphlets for a safer workplace.

https://www.osha.gov/publications





Accounting: Don't forget long-term financial planning

Continued from page 4

balance sheet, and cash flow statement) to identify trends, assess profitability, and make informed decisions.

DIY Accounting Without Expertise

While managing your finances inhouse can save money, it's essential to have the necessary expertise. Inadequate accounting knowledge can lead to errors, compliance issues, and missed opportunities. Lesson: Invest in accounting software or hire a professional accountant/bookkeeper. The expertise they bring can far outweigh the cost, ensuring accurate financial management.

Neglecting Financial Planning

Some small businesses focus solely on day-to-day operations and neglect longterm financial planning. This lack of foresight can lead to financial instability in the future.

Lesson: Develop a financial plan that includes goals, forecasts, and strategies for

growth. Regularly revisit and adjust your plan as your business evolves.

In conclusion, avoiding these common small business accounting mistakes requires diligence, organization, and a commitment to ongoing learning. By learning from these blunders and implementing sound accounting practices, you can improve your business's financial health, make informed decisions, and ensure long-term success. Solid accounting will keep your business working like a well-oiled machine.

Conversations: The goal is growth and resolution

Continued from page 6

Document the Conversation

After the discussion, document the key points, the employee's response, and any agreed-upon actions. This documentation can be valuable for reference and accountability.

Follow Up

If the conversation involves an ongoing issue, establish a plan for follow-up. Set a timeline for reviewing progress and addressing any further concerns.

Maintain Confidentiality

Respect the employee's privacy and confidentiality, especially when discussing personal matters. Keep the conversation confidential to the extent possible.

Offer Support

If the conversation involves a personal challenge, such as health issues or family problems, express your willingness to provide support and resources, such as Employee Assistance Programs (EAPs).



Seek HR or Legal Guidance if Necessary

If the issue is particularly complex or involves legal implications, consult with your HR department or legal counsel to ensure you handle the situation appropriately and within the bounds of the law.

After the conversation, take some time to reflect on how it went and what could be improved for future interactions. Learning from each experience will make you a more effective communicator.

Having hard conversations with employees is an essential skill for any manager or business owner. When approached thoughtfully and with empathy, these conversations can lead to positive outcomes, improved employee performance, and a more harmonious work environment. Remember that the goal is not to avoid difficult discussions but to address them in a way that promotes growth and resolution.

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